



**Eilers&Krejci**  
Gaming

---

## **Overview of Services**

The Operational Effectiveness and Payments Group

# About Eilers and Krejcik Gaming

Land-Based  
Gaming

Regulated  
iGaming

Daily Fantasy  
Sports (DFS)

Real Money Skill  
Based Gaming

iLottery

Social Gaming



## Market research, company research, and consulting & advisory services.

Eilers & Krejcik Gaming, LLC provides market research, company research, and consulting & advisory services for both gaming companies and investors. The firm's market research offering includes various proprietary reports including the gaming industry's largest slot survey.

The firm's company research is unique in that it's solely focused on covering the equipment, technology, & interactive companies within the gaming industry.

# Meet The Gaming Operational Effectiveness Consulting and Advisory Group

*Industry Leading Experts with over 100 years of experience in the area of Payments, Risk, Compliance, Business Intelligence and Fraud. Over 50 years of experience in Regulated US iGaming with leading US Operators and Providers.*



**Jerry Rau**

*MD – Electronic Money Movement*



**Allen Ambrogio**

*Director – Electronic Money Movement*



**Pat Johnson**

*Project Manager – Electronic Money Movement*



**Tim Petersen**

*Director of Land Based Cashless*



**Andrew Moreno**

*Compliance Consultant*

## Additional Support

**Tim Jablonski**

*Business Intelligence Consultant*

**Christopher Colangelo**

*Key Account Manager*

**Rocco Ambrogio**

*Business Analyst*

# How do we serve our clients?

## Client Solutions

### Industry Expert Consulting with focus on:

- Payments
- Fraud
- AML
- Identity verification
- Responsible Gaming
- VIP Marketing and Acquisition
- Customer Experience
- Business Intelligence
- Compliance
- Cashless
- Marketing Compliance
- Enterprise Risk Solution
- State Licensing
- Employee Licensing

### Industry Advisors for organizations including:

- Gaming Operators
- Vendors and Providers
- Card Brands
- Affiliates
- Institutional Investors
- State Regulators
- Payment Platform Providers
- New Market Acquisition

Operational &  
Risk  
Optimization

Regulatory &  
Compliance  
Audit

Product  
Strategy

Go To Market  
(GTM)  
Advisory

Industry  
Reporting &  
Analysis

Feasibility  
Studies

# Why choose Eilers & Krejcik Gaming?

## Industry Leading Experience

Industry Leading Firm with Proven Experience in Regulated US iGaming along with diversified experience in Payments & Fraud/Risk in Fintech and E-Commerce.

## Client Focus

We focus on client's overall strategy with unique, holistic and tactical approaches to meeting the industry needs. Our team works with stakeholders at all levels to achieve long-term success in the industry.

## High ROI

We understand the industry needs along with the challenges. Our specialized group enables our clients to be ambitious while minimizing costly pitfalls that can create setbacks for months or even years.

## Strategic Partners

EKG is at the center of the industry. We have an extensive network to create direct connections for our clients. Our partnerships provide support and networking to create a competitive advantage.

# Sample of EK Gaming Operational Effectiveness Group Past and Current Clients

## Operators



## Solutions Providers





**Eilers & Krejcik**  
Gaming

---

5 CORPORATE PARK, STE 110 | IRVINE | CA 92606 | [WWW.EKGAMINGLLC.COM](http://WWW.EKGAMINGLLC.COM)

**Disclaimer & Terms & Conditions of Use:**

Eilers & Krejcik Gaming, LLC is an independent research firm and is neither a registered broker dealer nor a registered investment advisor. No information contained in this report shall constitute as a recommendation or solicitation to buy or sell a security. Individuals receiving this report should consult with an investment advisor or registered representative before making an investment decision related to any information contained in this report. In addition, Eilers & Krejcik Gaming, LLC either does, or may seek to do business with any company mentioned in this report. This report was prepared for and distributed to clients of Eilers & Krejcik Gaming, LLC. If you are not the intended recipient and/or received this report in error, please delete this document and notify Eilers & Krejcik Gaming, LLC at [teilers@ekgamingllc.com](mailto:teilers@ekgamingllc.com), or call 714-619-9330. This report is also protected by federal copyright law. Any unauthorized review, dissemination, or copying of this communication is strictly prohibited. By accessing, reading, storing, distributing and archiving this research report, you hereby agree, fully, and without dispute, to all terms and conditions outlined above.

